



(Style P. & Q.)

THE RICHMOND FENCE,

—MADE ONLY OF—

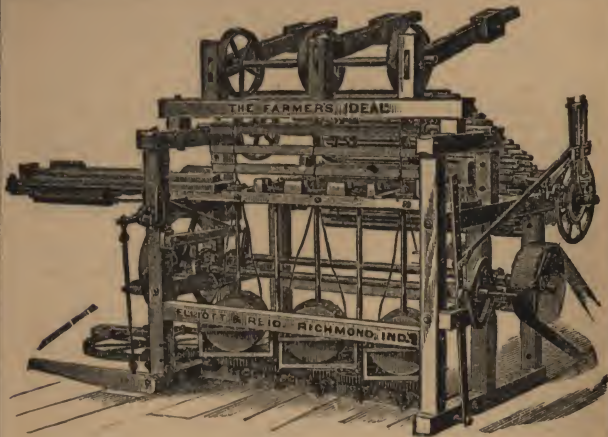
SEASONED: WHITE: OAK: PICKETS,

MANUFACTURED ONLY BY

ELLIOTT, REID & CO.,

STEAM FENCE WORKS.

**RICHMOND, IND.**



## OUR FENCE MACHINE.

We are using the only successful Power Fence Machine ever invented for weaving Combination Fencing. It is designed to make fencing. It is the Farmer's Ideal, invented by members of this firm.

In designing this machine the inventors kept in view the following objects.

**A Machine of large daily capacity, to cheapen the fencing.**

**A Machine that would do its work automatically; i. e. feed and count the slats, spool its wire, twist the wire, measure the fencing, and roll it into rolls, perfectly, itself.**

**A Machine that would twist the very heaviest wire made, making it possible to make the heaviest and strongest fence EVER MADE OR EVER TO BE MADE.**

**A Machine without a Tension.** This is a great success, because with it the wires are twisted when very loose, producing a long, loose twist with scarcely any injury to the wire, as is the case where the wire is strained as taut as the fence should be and then twisted by portable field machines. This is worth pondering over.

**A Machine making a continuous twist.** If by any accident a picket should become broken, there would remain between the two adjacent pickets 3, 4, 6 or 8 CONTINUOUS TWISTS, while if a reverse twist were used, they would be liable to untwist; besides a continuous twist grips the picket more firmly. Every one familiar with wire knows that by twisting it in one direction, and then untwisting, or reversing, is a sure method to break the wire.

**A Machine having heavy press rolls for rolling (not pounding) out all slacks and kinks in the fencing.** By means of these PRESS ROLLS and our PATENT STRETCHERS, you can put up a fence that will NEVER sag, if the posts be well set, excepting that occasioned by the outer surface of the slats becoming softened with exposure.

CON'S MILLS, INL., Jan. 27, 1888.

Elliot, Reid & Co., Richmond, Ind.:

GENTS—Two years ago I was induced to buy what I now believe to be the best field machine for farmers. Have used it quite a good deal and it has some merits, but after investigation, I had 100 rods woven by your Power Loom last Spring. *It is a success.* Is all that you claim for it. Hereafter I shall have my fencing woven by one of your machines or buy it outright of you.

Respectfully, C. A. ADDLEMAN.



## CONNECTING THE RICHMOND FENCE.

There have been several ways practiced in splicing Combination Fencing, but we claim our way, as shown in the above cut, caps them all. If you examine it carefully, you will see that we use three eighth inch iron hooked at each end, engaging with each pair of cables so that they bear the STRAIN instead of the pickets as others practice. The beauty of this connection lies in the quickness that a splice can be made which can be done in a minute, and it is held in position by the wire extensions found at each end of each bale.

Another grand feature about this connection is its use, when using **THE RICHMOND FENCE** as a **PORTABLE FENCE**, or temporary fence. It's as easy to disconnect two sections of it as to unlatch a gate, and as easy to reconnect as to latch a gate. As we use nothing but Seasoned White Oak Pickets, we claim our Fence makes the most convenient Portable Fence extant. By using this connection, some farmers haul their fencing to our factory to have it repainted every few years. Did you ever hear of such an idea before? It's a good one, anyhow.

The bales can be rolled up as compactly and neatly as when received from the factory, and stored away in the shed or barn, without the loss of a single picket, until ready for use again. **THE RICHMOND FENCE** is used by many for encircling straw stacks, hay stacks, apple trees loaded with fruit, and for pig pens, etc., without the use of posts, by simply hooking the ends together with our links. It's like a tub that must stand on its own bottom, but will never go to staves.

We furnish them free with every order for our fencing, and warrant them to last as long as the fencing itself. We are as proud of them as of our fence, nearly.

A patent has been allowed us on the above and we will prosecute all infringers.

Office Champion Roller Mills, Richmond, Ind., Jan. 31, '88.  
I am, well pleased with the job of picket fencing you have done for me, and I can cheerfully say that it is the best farm fence that I have ever seen, and that it is the cheapest fence that is now made in this country.  
Your, etc.,  
FRANK M. CLARK.

OSBORNE, OHIO, Dec. 19, 1889.  
DEAR SIRS—I have just delivered and erected for one of our leading physicians a job of The Richmond Fence, and it is highly appreciated here.  
Yours truly,  
T. KAUFFMAN.





## STRETCHERS FOR THE RICHMOND FENCE.

The above cut represents our Improved Stretchers, and shows exactly how to place them in position and to place the Stay Chain; and our manner of attaching to the fencing. By it you will see that we dispense with the tedious clamps formerly used, thus saving much time in setting. With these Stretchers three men can put up from 75 to 125 rods of fencing in ten hours, and do it **BETTER** than with any other devise known that is in the market. We furnish a set of these Stretchers to each of our agents, who will loan them to customers for **The Richmond Fence** to be returned immediately when through with to the agent. Our agents secure the best results to superintend the erection of the fencing.

# A Short Talk About Fences.



TO MANY men who may see this it may be a new thing to be offering to you a fence made many miles from your place, and the question naturally arises, Why is it that we are reaching out so far, when each community has plenty of material for its own fences? In answer to this, and in justification of our methods, we would ask you to carefully consider the following pages, and in addition, to remember that a large percentage of farmers have not on their farms to-day such a quality of timber growing as we are using; besides, if they had, they can not convert it into fencing at the price we are offering it. There are also many farmers who would much prefer to purchase outright their fencing than to be at the trouble and annoyance of cutting the timber, hauling, seasoning; and weaving.

Did you ever consider these two points carefully :

(1) Is it really the case that your time is worth nothing in estimating the cost of building a fence, you doing the work? (2) Taking it from the standpoint that the fence-building season comes at a time when the farm cares are greatest, and nearly all will admit the fact, and from a money-making point, is there more money *saved* by furnishing your own material and doing your own work than you can *make* by devoting the same time to an increased cultivation of your crops, or in attending to the hundred of other farm duties that you *must perform*, and which *can not be bought* as you can your fencing? We take it that if the time be given to plowing your corn once more in its season, or by giving your wheat ground another rolling, you will realize, nine times out of ten, enough from the increase in production to pay for a good string of fencing outright.

Now from the above you may infer that we concede that a farmer may build as good a fence as cheaply as we can, but do not be deceived, for we do not concede it at all. As to cost of the two, please examine the following tables and see where our mistake is.

Now the prime object in distributing this circular is to call the attention of Farmers, Hardware, Implement and Lumber dealers and agents to the merits of **THE RICHMOND FENCE**, with a view to introducing it by the car load, at different points in Ohio, Indiana and Illinois, along all railroad lines. You wish to know what

## **THE RICHMOND FENCE**

is, of course.

It is made at Richmond, Ind., in the first Steam Fence Factory ever started for making Combination Wire and slat Fencing exclusively, and which is equipped with the only successful Power Fence Machine in existence, and using exclusively

## **SEASONED WHITE OAK PICKETS**

which are clear of knots and bark and straight grained. They are superior to any home cut slats and are furnished in the form of fencing much cheaper than a farmer can afford to furnish them using timber of the same quality. They are cut from the hearts and edgings of quarter sawed and dimension stuff which, in the form of pickets, can't be excelled, but which if not so worked will be burned as stove wood. In certain sections there is enough of such stuff burnt each year to make tens of thousands of rods of the best of fencing because millmen have no market for it in the shape of pickets. Since we have been manufacturing **THE RICHMOND FENCE** we have been tendered millions of slats to be cut at a future time, at prices that would not more than pay for cutting them, but we were compelled to decline them because of our limited territory and lack of agents, and hearty co operation of the farming community. Now, we have been making **THE RICHMOND FENCE** for four years, and have met with so much encouragement at home,—our sales aggregating over 15,000 rods yearly for home use—that we feel encouraged to extend our lines, and ask for more salesmen.

We have been handicapped in the past by freight rates but the Central Traffic Association and the P.,



C & St. L., and other lines have shown a very liberal disposition to meet our views in the matter of rates, so that now by shipping in car-lots we can reach a great many points at a minimum cost per rod for freight. As every one knows, to secure rates satisfactory, the amount to be shipped will have quite a bearing in securing them, and as we are the pioneers in the business (wholesaling farm fencing), it stands farmers and dealers in hand to aid us all in their power by ordering as liberally as possible, in car load lots, then we will be able to produce bona-fide shipments to substantiate our claims for further concessions.

In combination with Seasoned White Oak Pickets we make a specialty of using 3 pairs of

**No. 9 Galvanized or Annealed Steel Wire,** which is of the very best quality, being made especially to our order. It is respooled and then twisted continuously around the pickets in a loose state without the use of any tension (*which you hear so much about*), when the whole passes between heavy

### **PRESS ROLLERS,**

thus causing the wires to firmly grasp every picket, and retain it, without any injury to the wire. (See cut of machine on another page.)

### **THE STYLES OF FENCING**

kept in stock are 4 feet high, both plain and oval top, with 3 pairs of No 9 annealed and galvanized steel wire and 2 inch and 3 inch mesh. Other styles are also kept in stock. Each bale contains 5 rods or 82½ feet, unless otherwise ordered.

### **PAINTING.**

All of our fencing except "Styles P and Q," which are dressed, are immersed in a scalding hot bath of Iron Oxide, especially prepared, which makes the fence a beautiful Red. We have greatly improved our paint over past seasons and we believe our patrons will find it very satisfactory.

Now, having briefly alluded to the material we are using, we will say this: If you have seen our

machines in operation or our fence at either our factory or at any of the fairs and can vouch for what your eyes have seen, make up your mind to take the agency for our fencing at your place and send your order for a car load to be shipped at a future time suitable to you, or if you are not in a position to handle the fencing, will you assist us in getting some one?

As before stated, we can deliver **THE RICHMOND FENCE** anywhere in Ohio, Indiana, or Illinois in car lots of 500 rods, and sell it through agents for much less money than a farmer can make it of like material, and allow the agent a good profit, but we can still further cheapen it and possibly improve its quality, if we can go into the market and create a rivalry and

### **Competition Amongst Picket-Makers,**

by advertising for bids for large quantities. It's a shame to have so much good fencing material wasted when there are fifty farmers at every postoffice who actually are out of fencing timber and are using elm, beech, etc., but who would buy **THE RICHMOND FENCE** cheerfully if they only knew of it.

### **OUR PLAN.**

We want a good salesman to every three or four townships in each county of the States named or, in other words, we want our agents close enough that the reputation of the fence will reach from one agents territory to that of the next, but if an agent will canvass a whole county thoroughly, then he can have it. Our experience and that of our agents has been that three or four townships well worked gives room enough to dispose of from 12,000 to 15 000 rods yearly, which is certainly a good business, while a whole county would be immense. Outside barb wire, ornamental fences and numberless "patent right frauds," the fence business yet has never been systematically worked nor put in the hands of dealers. We are not in the Patent Right swindles, but are in a legitimate manufacturing business. It is a permanent thing and just now as so much rail fence



ing is beginning to give out, the opportunity for stepping into a good business, is unusually good, as it requires but very little capital to start in it.

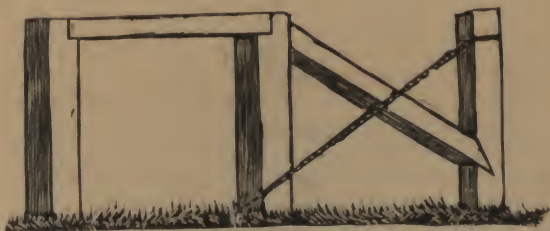
Now we want some one at your place and if you have no regular dealers have you not some friends out of work or some school teachers that would jump at such an opportunity, if you were to call their attention to it? You will be doing both them and us a favor by doing so.

Write for full particulars and prices.

Yours truly,

**ELLIOTT, REID & CO.,**

**RICHMOND, INDIANA.**



### **BRACING POSTS.**

For barbed wire and Combination Fencing it is necessary to have the end and corner posts well braced. Of the many ways of bracing perhaps none are superior to the following in effectiveness and cheapness: Select the largest posts and place the end or corner post and two others close enough together, so that rails can be used for braces. Select good straight fence rails and cut to fit snugly one, and place horizontally about 42 inches from the ground between first and second posts. Notch third post near the bottom and fit a second rail in this notch, and bridle the top of the third post to the bottom of second post with a piece of wire drawn taut. Sawed oak braces 3x4 will look better, but if sound rails are used the above is tip-top. If this places these three posts only 9 or 10 feet apart, the distance between the remaining can be slightly increased to take up the loss. When Combination Fencing is to be used, by nailing every third slat to these braces the fence is firmly secured.

TAWAWA? O., August 29, 1889.

Elliott, Reid & Co., Richmond, Ind.:

DEAR SIRS—You will recollect it has been but a few short weeks since you consigned to me a car load of your fence. The sales have far exceeded my expectations, and might have been more than doubled if I had canvassed. I expect the business to increase at least 500 per cent. during the next year.

I have just put up a garden fence for Mr. Graham. He was well pleased with the fence before it was put up, but after it was up, he was so much better pleased, that he did not know how much to praise it.

I am a school teacher by occupation, but take great pleasure in exhibiting the fence to the farmers on Saturdays and during vacation days.

Yours respectfully,

JOHN P. WILLIAMS.

Office of Gaar, Scott & Co., manufacturers of Engines, Threshers,  
Cloyer Hullers and Saw Mills.

RICHMOND, IND., August 30, 1889.

Elliott, Reid & Co., City :

It is with pleasure that I recommend your White Oak Fencing to the public. I have tried several styles combination wire and slat fencing, but consider yours far superior to any I have ever seen; in fact, I don't believe better fencing can be made than you are making. I shall want not less than  $\frac{3}{4}$  of a mile of your Galvanized No. 9 three inch Mesh fencing on one of my farms this fall. Wishing you success, I remain

Yours truly,

ABRAM GAAR.

Office of Day & Calloway, dealers in Lumber, Coal, Lath and Shingles.

EATON, OHIO, August 26, 1889.

Elliott, Reid & Co.:

SIRS—We have been selling fencing of different kinds for several years and, finding the wire and picket fencing was running out the rail and board fencing, so have been looking around for the best picket fencing to sell, and after carefully examining the different fences, have settled on The Richmond Fence, made out of Seasoned White Oak Pickets and No. 9 Wire, by you, as the best fencing now out. It is giving splendid satisfaction and is proving to be a good seller.

Yours truly,

DAY & GALLOWAY.

Jesse Cates, President.

Joseph C. Batliff, Vice-President.

John K. Jones, Cashier,

Geo. L. Cates, Assistant Cashier.

UNION NATIONAL BANK,

RICHMOND, IND., 8th Mo. 30, 1889.

I have been using the fence manufactured by Elliott, Reid & Co. for several years. It has given good satisfaction. I think it is the best and most economical fence of any that I have ever used.

JOS. C. RATLIFF.

## SOME TESTIMONIALS.

—O—

James Schultz, dealer in Hardware, Stoves, Paints, Oils, Seeds, Etc.,  
Schultz Block,

COLLEGE CORNER, O., August 31, 1889.

Elliott, Reid & Co.:

GENTS—Replying to your inquiry as to how I like **The Richmond Fence**. I must say it is the best picket fence that has ever been in this part of the country. I have sold two car loads this summer, and you have my order for the third one. Your connecting links are so convenient that farmers say it is the best thing they ever saw for connecting picket fence. There are several other kinds of fence sold here, but the farmers know that this is the only **Pure White Oak Fence** that is made. I have had great success in selling your fence, and the prospects for the future are very good.

Yours truly,

JAMES SCHULTZ.

### FROM A SCHOOL TEACHER.

CAMDEN, OHIO, August 26, 1889.

Fellow Teachers:

If you want recreation and pleasant, and at the same time, a *profitable and healthy* way to spend your vacation secure an agency for **The Richmond Fence**. I accepted an agency from Elliott, Reid & Co., of Richmond, Ind., about a year ago; put up one or two small jobs of fencing before going into my school in the fall, which advertised my business nicely for the spring trade. This season I have sold over 1,300 rods of fencing, making a profit which doubles the teacher's salary for the given time employed; besides, I taught a *Spring School*, and have sold over \$200 worth of books to this date, in connection with the fence business.

I want more *territory* next year, and expect to sell two or three car-loads per month during the vacation. Every man to whom I have sold fencing is entirely satisfied, and *wants more* next year.

Yours respectfully,

F. E. EDMONDSON.

Pittsburg, Cincinnati & St. Louis Railway Co., Chicago, St. Louis & Pittsburg Railroad Co., Office of the General Superintendent.

COLUMBUS, O., August 27, 1889.

Elliott, Reid & Co., Richmond, Ind.:

GENTLEMEN—I now have in use, on my place just out of Richmond, between one and two miles of your patent woven wire slat fence and am highly pleased with it. It is cheap and durable, and in my opinion generally desirable.

Yours very truly,

J. F. MILLER.

Since the above was written we have put up for Mr. Miller about one mile more.—E. R. & Co.



# PRICE LIST and KEY TO STYLES

—OF—

## THE RICHMOND FENCE.

STYLE.	SIZE OF SLATS.	KIND.	TOP.	WIRE.	MESH.	PRICE.	REMARKS.
A	4 ft. x $\frac{5}{8}$ in. x 2 in.	Oak.	Plain.	3 pairs No. 9 Black.	3-inch.	-----	Standard Farm Fence.
B	4 " x $\frac{5}{8}$ " x 2 "	"	"	3 " " 9 "	2 "	-----	
C	4 " x $\frac{5}{8}$ " x 2 "	"	Pointed.	3 " " 9 "	3 "	-----	
D	4 " x $\frac{5}{8}$ " x 2 "	"	"	3 " " 9 "	2 "	-----	
E	4 " x $\frac{5}{8}$ " x 2 "	"	Plain.	3 pairs No. 9 Galvanized.	3 "	-----	Standard Farm Fence.
F	4 " x $\frac{5}{8}$ " x 2 "	"	"	3 " " 9 "	2 "	-----	
G	4 " x $\frac{5}{8}$ " x 2 "	"	Pointed.	3 " " 9 "	3 "	-----	
H	4 " x $\frac{5}{8}$ " x 2 "	"	"	3 " " 9 "	2 "	-----	
I	4 " x $\frac{5}{8}$ " x 2 "	"	Plain.	3 " " 10 "	3 "	-----	Standard Farm Fence.
J	4 " x $\frac{5}{8}$ " x 2 "	"	"	3 " " 10 "	2 "	-----	
K	4 " x $\frac{5}{8}$ " x 2 "	"	Pointed.	3 " " 10 "	3 "	-----	
L	4 " x $\frac{5}{8}$ " x 2 "	"	"	3 " " 10 "	2 "	-----	
M	4 " x $\frac{5}{8}$ " x 2 "	"	"	3 " " 10 "	2 "	-----	
N	4 " x $\frac{5}{8}$ " x 2 "	"	"	4 " " 10 "	2 "	-----	Yard Fence, (Fine.)
O	3 ft. 3 in x $\frac{5}{8}$ in x 2 in	"	"	4 " " 10 "	2 "	-----	Yard Fence, (Fancy.)
P	4 ft x $\frac{3}{4}$ in x 2 $\frac{1}{2}$ in.	Pine dressed	Ornamental.	4 " " 10 "	2 "	-----	Yard Fence,
Q	3 ft 8 in x $\frac{3}{4}$ in x 2 $\frac{1}{2}$ in	"	"	4 " " 10 "	2 "	-----	

The above styles always in stock. Other styles than above made only to order. In ordering, always order by style letter.

**TABLE SHOWING WIND SURFACE OF FENCING.**

KIND.	20 inches from top.	Next 22 inches.	Lower 8 inches.	Total per rod.
Five 6-in. boards, 50 inches high .....	16½ square feet.	16½ square feet.	8¼ square feet.	41¼ square feet.
<b>RICHMOND FENCE.</b>				
Two-inch slat, 3-inch space.....	<b>11</b> " "	<b>12</b> 1-10 square ft.	<b>3</b> 3-10 square feet.	<b>26</b> 2-5 " "
" " 2-inch space.....	<b>13</b> ¾ " "	<b>15</b> ¼ " "	<b>4</b> ¼ " "	<b>33</b> " "
Four 6-inch boards, 48 inches high.....	22 inches from top. 16½ square feet.	Next 14 inches. 8¼ square feet.	Lower 12 inches. 8¼ square feet.	33 square feet.
<b>RICHMOND FENCE.</b>				
Two-inch slat, 3-inch space.....	<b>12</b> 1-10 square ft.	<b>7</b> 7-10 square ft.	<b>6</b> 3-5 square feet.	<b>26</b> 2-5 square feet.
" " 2-inch space.....	<b>15</b> ¼ " "	<b>9</b> ¾ " "	<b>8</b> ¼ " "	<b>33</b> " "

**WEIGHT OF FENCING PER ROD.**

TIMBER.	White Pine.	Red Oak.	White Oak,	Hickory Elm.	Swamp Elm.	Beech.	Poplar.
Specific Gravity.....	.38	.65	.74	.72	.65	.68	
Plank 6 in. x 1 in.							
5 boards weight.....	897½ lbs.	1339½ lbs.	158 15-16 lbs.	154¾ lbs.	133¾ lbs.	146 lbs.	
4 " ".....	65 5-16 "	111 3 5 "	127 3-16 "	123¾ "	111¾ "	117 "	
<b>Richmond Fence.</b>			<b>63</b> "				
Add 7 lbs. Wire.....							

All inquiries cheerfully answered.

**TABLE OF COST OF CUTTING 1,400 SLATS FROM 1,000 FEET OF TIMBER.**

Timber worth in Tree.	Cutting.	Hauling.	Sawing.	Hauling Slats and Stacking.	Cost of 1400 Slats.	Cost of 1,000 Slats.
\$10 00 per M .....	\$ 1 00	\$2 50	\$4 00	\$1 00	\$18 55	\$13 21
3 00 " " .....	1 00	2 50	4 00	1 00	16 50	11 78
5 00 " " .....	1 00	2 50	4 00	1 00	13 50	9 64
2 50 " " .....	1 00	2 50	4 00	1 00	11 25	8 65

**TABLE SHOWING COST OF FENCING WHEN BUILT BY FARMER.**

Timber Worth in Tree	Slats Cost per M.	Cost of Pickets per rod of 40.	Wire, 3 pairs No. 9	Weaving.	Paint.	Total Cost per Rod.
\$10 00 per M .....	\$13 21	53 cents.	21 cents.	15 cents.	2 cents.	91 cents.
8 00 " " .....	11 25	45 "	21 "	15 "	2 "	83 "
5 00 " " .....	9 64	38 "	21 "	15 "	2 "	76 "
2 50 " " .....	8 65	25 "	21 "	15 "	2 "	73 "

**TABLE SHOWING RELATIVE COST OF FENCING PER ROD.**

Plank.	Price per M	Val. per rod	Posts (Sawed).	Value.	Sett'g posts at 7 cts.	Building.	Nails.	Total.	Split posts used @ 10 cts.
14 ft long.	\$18 00	74 $\frac{1}{4}$ cts.	2 2-7 @ 20 cts.	45 $\frac{1}{2}$ cts.	15 cts.	5 cts.	1 $\frac{1}{2}$ cts.	\$1 41 $\frac{1}{4}$	\$1 18 $\frac{1}{4}$
16 " "	18 00	74 $\frac{1}{4}$ "	2 " @ 20 "	40 "	14 "	5 "	1 $\frac{1}{2}$ "	1 34 $\frac{3}{4}$	1 14 $\frac{3}{4}$
Richmond } Fence }		75 "	{ 12 feet apart. 11 $\frac{1}{2}$ " @ 20 cts.	27 "	9 "	2 $\frac{3}{4}$ "	1 $\frac{1}{4}$ "	1 13 $\frac{3}{4}$	1 00
"		75 "	{ 10 feet apart 1 3-5 @ 20 cts.	32 "	11 "	2 $\frac{1}{4}$ "	1 $\frac{1}{4}$ "	1 20 $\frac{1}{2}$	1 04 $\frac{1}{2}$



DINE'S  
LIGHTNING  
**EARTH AUGER!**

Will Do More Work with Less Labor than  
any Auger Made-



Mud, Sand, Gravel or Dry, Hard Clay no  
Obstacles to It.

PRICE, \$3.50.

**Holes can be Sunk from 24 to 30 Inches  
Deep in from one to two Minutes,  
with Ease.  
200 Holes per Day is an Ordinary Day's  
Work.**

The Cutter is made of the best Crucible Steel, and the  
Flights of the best Sheet Steel, making it very strong and  
durable, and easily sharpened by any blacksmith.

It is an implement that no farmer who has 50 rods of fence  
to build can afford to be without.

For terms, etc., write to

**B. W. SWERER, Mfr.,**

NEW PARIS, OHIO.

Liberal discount to the Trade.

ELLIOTT, REID & CO., Agents.

## SECOND NATIONAL BANK.

A. F. Scott, President.

John B. Dougan, Cashier.

RICHMOND, IND., August 29, 1889.

To the Public:

We are personally acquainted with the individual members of the firm of Elliott, Reid & Co., of this city, and have to say that they are building up a large trade in farm fencing, shipping it by the car-load all over the country. They are certainly using a high quality of material in their fencing and are bound to succeed. We have heard nothing but praise of their goods, and cheerfully recommend them to the public.

Very respectfully,

JOHN B. DOUGAN.



The above cut represents our Chicken and Garden Fence, being made in either styles D, H or N, and is well adapted for enclosing Chicken Parks, Orchards, Gardens, Yards and Lots. If a taller fence is wanted then it should be placed upon a base board 6, 8, 10 or 12 inches wide as is desired. We often are asked for a fence 4½ or 5 feet high, but as it is nearly impossible to obtain slats of those lengths, except at a great advance in price over our regular stock, we would recommend that base boards be used as it would be more economical. Any cheap grade of lumber can thus be used, which when it decays can be replaced by others without disturbing the fencing, as our slats are very uniform in length the bottom of the fencing rests snugly upon the base boards, and if stretched well will never get off them. Right here we might remark that we do not recommend setting the posts for the Combination Fence farther apart than 12 feet, and if posts are not much an object 10 feet will do better and 3 feet in the ground **well tamped**. The great railway lines even for **barb wire** set their posts 10 and 12 feet apart and **3 to 3½ feet deep**. With the improved Earth Augers, such as we advertise, it is but little more trouble. We find that too many farmers are too careless in setting their posts. Of all farm work fence building should be the best done, because it must withstand both the elements and the roughest of usage.


What the Leading Grocerymen of Richmond Intends Doing.

To any One Wanting a Good Fence:

I have examined all the different slat and wire fences I could hear of and without any hesitation can say that the fence made and put up by Elliott, Reid & Co. is decidedly the best thing I have seen. I have already put up a considerable amount of it and expect to fence my entire farm with it.

LAWRENCE P. GOOD.


RICHMOND, IND., February 2, 1888.



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From the collection of Gerron S. Hite, West Texas Collection, Angelo State University, San Angelo, TX



505 Rods of The Richmond Fence.





505 Rods of The Richmond Fence.

ALCO. 1884. 1001 46 29000  
ORIGINAL WINCHESTER 1884